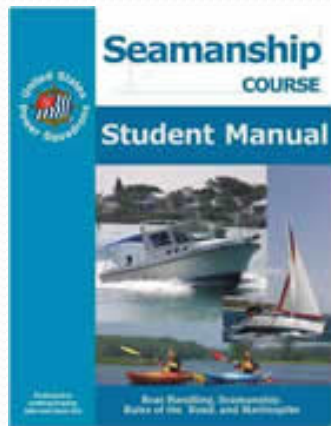


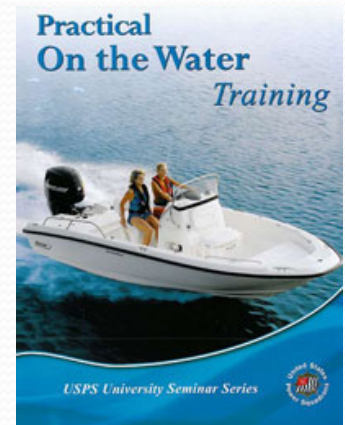


Building Your On the Water Program

One Program, three offerings



On-the-Water Guides



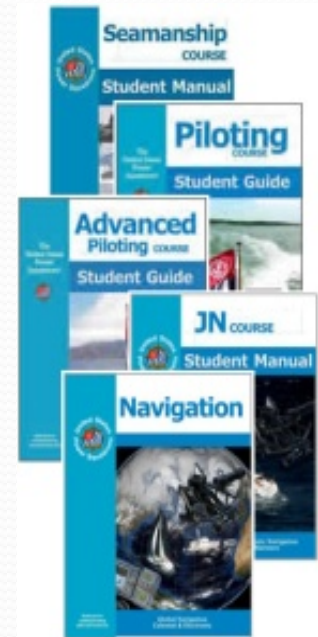
Practical On-the-Water Training



Boat Operator Certification

On The Water Guides

- Extends existing classroom with relevant exercise on the water
- Participation is optional, and not required for course completion
- Framework developed by the BOC Committee
- Individual guides created by each Education Department Committee
- Guides are downloadable from the Committee Pages on the National web site
- Guides available for Advance Grade courses, Sailing, and ABC₃



Boat Operator Certification

- Recognizes education and boating skills of USPS members
- Incorporates Courses, Seminars, and Skill Demonstrations
- Skill demonstrations are moderated by BOC Certifiers
- Four skill levels
 - Inland Navigator (basic powerboat handling)
 - Coastal Navigator (Piloting)
 - Advanced Coastal Navigator (Advanced Piloting)
 - Offshore Navigator (under development)



Practical On-the-Water Training

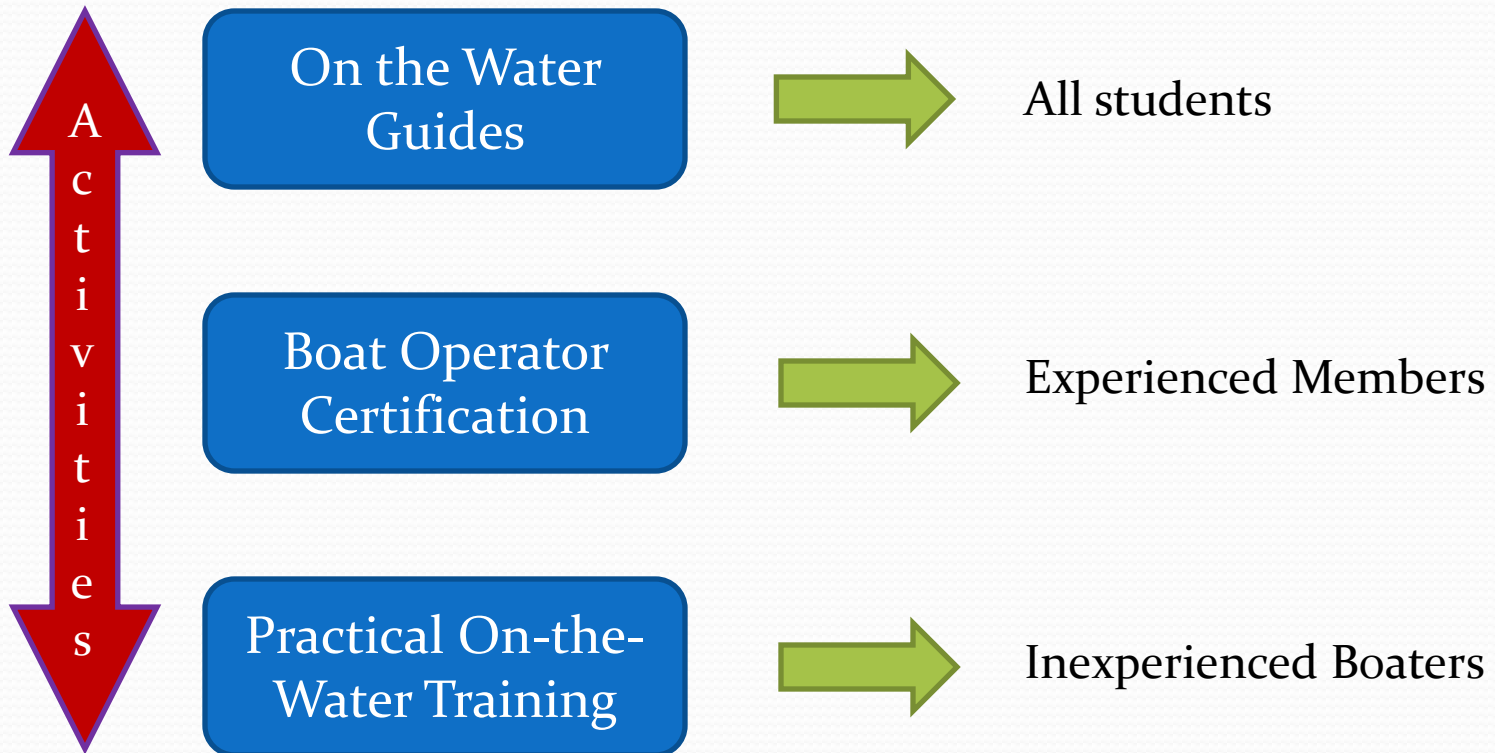
- Boat handling skills for new and experienced boaters
- 1-day, 4 hours in the classroom, 4 hours on the water
- Basic Powerboat Handling - Same skill as BOC-IN
- On-the-water taught by a BOC-IN or POTW Certifier
- Course includes course book and DVD of the skills
- Students register and pay through through HQ-800



A Brief Comparison

Offering	Boat	Buoys	Instructor	Student	Price
OTW Guides	As Required	No	USPS Instructor Certification	Enrolled members and non-members	\$0
Boat Operator Certification (Inland Navigator)	,23" Open Powerboat (BOC-IN)	Yes	BOC Certifier for each level	Members Only	\$40 per level
Practical OTW Training	<23' Open Powerboat	Yes	POTW or BOC-IN Certifier	Members and Non-members	\$150-\$250

Different Customers, Related Activities

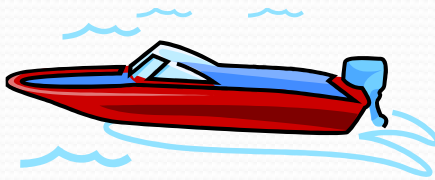


Benefits

1. **Having fun on the water!**
2. Growth in squadron membership
3. Increase in squadron revenues
4. Cross-selling squadron courses and seminars for BOC
5. Upselling from POTW into squadron courses
6. Greater squadron involvement in education programs
7. Create safer, more confident boaters
8. Improve the quality of your instruction
9. Improve student knowledge and learning experience
10. Unique education offerings for the public

1. Start with On the Water Guides

- Available for Advance Grades, Sailing, and ABC₃
- Download the guides online from the USPS website
- Add them to your course curriculum
- You will need:



**Any suitable
boat**



Water



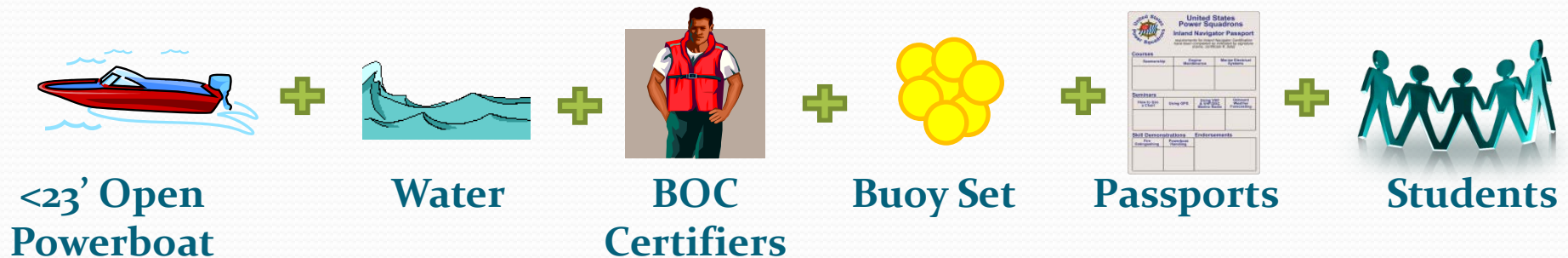
**Qualified
Instructor**



Students

2. Move on to BOC...

- All materials for BOC are online
- Identify potential students in your squadron
- Identify certifiers and get training for new certifiers
- Obtain a buoy set
- Obtain student passports
- You will need:



3. Add POTW when ready...

- Instructor kits are available to order from National
- Updated training materials from the BOC Committee
- Set up your schedule in HQ800
- Advertise your courses
- You will need:



USPS Insurance for Training

- \$1 Million general liability (on land)
- \$1 Million marine liability (docks, piers, and wharves)
- \$1 Million on-the-water liability
 - Covers Teaching OTW
 - Includes hull damage
 - \$250 Deductible
 - Primary when first student or instructor boards the vessel
 - Does not cover getting vessel to location

How do you qualify for insurance?

- Plan and document the training prior to the event
 - Executive Committee Minutes
 - Squadron officer emails
 - Newsletter
- Follow an approved on-the-water curriculum or guide
 - Vessel Safety Check
 - Life jackets worn at all times
 - Weather check
 - Dockside safety briefing

Do I need a Coast Guard License?

- If you train the student on their boat, a license is never required.
- If you train the student on a Power Squadron Boat:
 - A USCG grant is paying for our on the water programs and does not require a license for instructors
 - The USCG is solely responsible for enforcing licensing



BOC-OTWTrCom

- Boat Operator Certification –On the Water Training Committee
 - R/C Scott McDonald
 - Stf/C Ted Shanks
 - Stf/C Tim Tate
- Regional Directors and Assistant Regional Directors
- BOC Certifier Network
- BOC Web Page via the Education Department:
<http://www.usps.org/national/eddept/boc>

BOC-OTWTr Assistance

- All program material is online
- Current National training schedule is posted
- BOC/POTW Schools
- Training for certifiers
- Marketing for POTW
- Water Trainer



Inflatable Life Jackets

- Available for Squadrons to use with OTW training
- From the National Safety Committee
- Stf/C Lee Chase
- Use for Instructors or Students
- Contact your District VSC Chair



It's up to you!



What are you waiting for?